LODGING LOT ACTUAL PERCENTAGES AND FORECASTED DOLLARS

| Month | FY19 | FY20 | FY21 | FY22 | FY23 | Five year average |  | FY24 Budget dollars | FY24 Budget <br> + Contingent dollars | FY24 actual and forecast based on trend | Percentage +/- based on budget | Actual total | Budget total | total +/- YTD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| October | 3.71\% | 4.41\% | 4.40\% | 5.14\% | 5.28\% | 4.59\% |  | 58,613 | 65,495 | 46,884 | -20.01\% | 46,884 | 58,613 | -20.01\% |
| November | 2.77\% | 2.93\% | 2.66\% | 2.86\% | 3.01\% | 2.85\% |  | 36,355 | 40,623 | 26,514 | -27.07\% | 73,398 | 94,967 | -22.71\% |
| December | 7.55\% | 8.68\% | 8.98\% | 10.10\% | 11.73\% | 9.41\% |  | 120,195 | 134,308 | 100,248 | -16.60\% | 173,646 | 215,163 | -19.30\% |
|  |  |  |  |  |  |  | 1st Quarter Total | 215,163 | 240,426 | 173,646 | -19.30\% |  |  |  |
| January | 7.14\% | 6.84\% | 5.23\% | 5.66\% | 6.02\% | 6.18\% |  | 78,904 | 88,169 | 44,936 | -43.05\% | 218,582 | 294,067 | -25.67\% |
| February | 6.57\% | 6.08\% | 5.93\% | 6.66\% | 6.77\% | 6.40\% |  | 81,775 | 91,377 | 60,783 | -25.67\% |  |  |  |
| March | 9.16\% | 6.02\% | 11.73\% | 12.02\% | 11.09\% | 10.01\% |  | 127,816 | 142,824 | 95,005 | -25.67\% |  |  |  |
|  |  |  |  |  |  |  | 2nd Quarter Total | 288,496 | 322,370 | 200,724 | -30.42\% |  |  |  |
| April | 2.46\% | 0.51\% | 2.65\% | 2.54\% | 2.33\% | 2.10\% |  | 26,789 | 29,934 | 19,912 | -25.67\% |  |  |  |
| May | 4.29\% | 2.72\% | 4.23\% | 3.79\% | 3.84\% | 3.77\% |  | 48,195 | 53,854 | 35,823 | -25.67\% |  |  |  |
| June | 13.07\% | 12.95\% | 14.43\% | 13.82\% | 13.92\% | 13.64\% |  | 174,211 | 194,667 | 129,490 | -25.67\% |  |  |  |
|  |  |  |  |  |  |  | 3rd Quarter Total | 249,196 | 278,455 | 185,225 | -25.67\% |  |  |  |
| July | 15.01\% | 15.37\% | 13.07\% | 14.80\% | 13.89\% | 14.43\% |  | 184,300 | 205,940 | 136,988 | -25.67\% |  |  |  |
| August | 13.12\% | 14.51\% | 12.14\% | 12.99\% | 10.79\% | 12.71\% |  | 162,351 | 181,413 | 120,674 | -25.67\% |  |  |  |
| September | 12.40\% | 15.46\% | 13.13\% | 14.02\% | 14.64\% | 13.93\% |  | 177,979 | 198,877 | 132,290 | -25.67\% |  |  |  |
|  |  |  |  |  |  |  | 4th Quarter Total | 524,630 | 586,230 | 389,953 | -25.67\% |  |  |  |
| Total | 0.00\% | 96.47\% | 98.57\% | 100.00\% | 100.00\% | 100.00\% |  | 1,277,484 | 1,427,482 | 949,547 | 74.33\% |  |  |  |
|  |  |  |  |  |  |  |  | 1,277,484 | 1,427,482 |  |  |  |  |  |

Year to date the actual revenues received for FY24 are $17.74 \%$ under the year to date revenues for FY 23 and $4.05 \%$ over the 5 year average year to date.

## LOT FiveYear Average Compared to FY24 Actual




## LOT Actual Dollars per Month

| Month | FY06 | FY07 | FY08 | FY09 | FY10 | FY11 | FY12 | FY13 | FY14 | FY15 | FY16 | FY17 | FY18 | FY19 | FY20 | FY21 | FY22 | FY23 | FY24 | Totals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| October | 14,274 | 16,938 | 14,412 | 11,306 | 10,483 | 11,520 | 12,392 | 12,163 | 13,390 | 19,298 | 22,085 | 25,791 | 27,291 | 30,504 | 30,166 | 44,871 | 52,496 | 53,920 | 46,884 | 423,301 |
| November | 11,272 | 9,748 | 7,978 | 7,147 | 5,850 | 5,535 | 6,103 | 7,298 | 8,233 | 11,738 | 12,986 | 15,209 | 16,795 | 17,929 | 20,073 | 27,132 | 29,184 | 30,705 | 26,514 | 250,915 |
| December | 18,547 | 21,746 | 22,261 | 16,224 | 14,294 | 15,459 | 13,939 | 19,101 | 18,122 | 21,802 | 31,168 | 32,785 | 33,179 | 49,031 | 64,163 | 91,656 | 112,975 | 119,687 | 100,248 | 716,139 |
| January | 17,232 | 18,707 | 20,163 | 17,932 | 17,007 | 17,510 | 17,065 | 19,334 | 24,733 | 26,778 | 31,157 | 31,506 | 40,724 | 46,286 | 49,923 | 60,516 | 57,714 | 61,406 | 44,936 | 575,693 |
| February | 20,446 | 22,943 | 27,324 | 24,826 | 18,873 | 19,921 | 19,716 | 22,331 | 22,013 | 28,487 | 32,613 | 35,777 | 38,616 | 42,579 | 48,770 | 60,544 | 67,925 | 69,067 |  | 622,771 |
| March | 15,110 | 13,668 | 21,527 | 15,969 | 8,925 | 11,941 | 17,344 | 20,251 | 19,365 | 18,422 | 23,712 | 25,885 | 31,339 | 59,451 | 45,755 | 119,721 | 122,712 | 113,152 |  | 704,250 |
| April | 7,294 | 8,049 | 6,425 | 5,954 | 6,183 | 6,210 | 6,696 | 6,165 | 8,719 | 11,641 | 15,255 | 14,865 | 15,617 | 15,981 | 3,460 | 27,021 | 25,895 | 23,801 |  | 215,231 |
| May | 11,994 | 11,230 | 9,368 | 8,595 | 7,335 | 8,074 | 9,461 | 11,113 | 15,390 | 18,711 | 22,047 | 23,315 | 25,265 | 27,806 | 18,644 | 43,132 | 38,658 | 39,144 |  | 349,282 |
| June | 23,442 | 24,611 | 25,426 | 22,248 | 21,491 | 20,728 | 25,352 | 33,681 | 37,000 | 42,541 | 50,323 | 55,034 | 58,523 | 87,224 | 92,394 | 147,239 | 145,130 | 142,028 |  | 1,054,415 |
| July | 47,654 | 54,276 | 47,052 | 42,408 | 48,747 | 49,843 | 54,214 | 62,187 | 65,335 | 71,296 | 82,520 | 88,713 | 102,486 | 102,472 | 105,196 | 140,826 | 150,998 | 141,774 |  | 1,457,997 |
| August | 44,024 | 52,948 | 41,089 | 32,480 | 39,398 | 44,505 | 48,919 | 57,546 | 64,959 | 63,598 | 71,300 | 81,215 | 89,143 | 89,369 | 99,323 | 123,848 | 132,577 | 110,103 |  | 1,286,344 |
| September | 26,973 | 26,073 | 23,600 | 25,826 | 20,258 | 27,603 | 33,029 | 35,605 | 35,959 | 49,346 | 53,966 | 57,591 | 84,328 | 82,112 | 118,823 | 134,036 | 143,595 | 149,427 |  | 1,128,150 |
| Total Dollars Received | 258,263 | 280,937 | 266,627 | 230,991 | 218,844 | 238,849 | 260,743 | 306,775 | 333,218 | 383,658 | 449,132 | 487,686 | 563,306 | 650,744 | 696,690 | 1,020,542 | 1,079,859 | 1,054,214 | 218,582 | 8,781,077 |
| Difference compared to prior year |  | 22,674 | $(14,310)$ | $(35,635)$ | $(12,148)$ | 20,005 | 21,894 | 46,032 | 26,443 | 50,440 | 65,474 | 38,554 | 75,620 | 87,438 | 45,946 | 323,852 | 59,317 | $(25,645)$ | $(835,632)$ | 795,951 |
| Percent of change |  | 9\% | -5\% | -13\% | -5\% | 9\% | 9\% | 18\% | 9\% | 15\% | 17\% | 9\% | 16\% | 16\% | 7\% | 46\% | 6\% | -2\% |  |  |
| Budgeted Dollars | 237,858 | 255,550 | 309,125 | 300,000 | 225,000 | 175,000 | 227,500 | 240,440 | 255,859 | 279,620 | 349,520 | 400,710 | 509,131 | 515,000 | 712,249 | 650,866 | 766,000 | 1,200,000 | 1,277,500 | 7,609,428 |
| Contingent Budgeted dollars |  |  |  |  |  | 52,500 | 62,543 | 11,920 | 50,000 | 61,315 | 77,500 | 45,000 | 27,090 | 161,706 | 327,290 | 256,790 | 227,791 | 360,000 | 150,000 | 1,721,445 |
| 2nd Contingent |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Budgeted Dollars |  |  |  |  |  |  |  | 38,600 | 43,000 |  |  |  |  |  |  |  |  |  |  | 81,600 |
| Total Budgeted | 237,858 | 255,550 | 309,125 | 300,000 | 225,000 | 227,500 | 290,043 | 290,960 | 348,859 | 340,935 | 427,020 | 445,710 | 536,221 | 676,706 | 1,039,539 | 907,656 | 993,791 | 1,262,461 | 1,427,500 | 9,114,934 |

